

# ANDREW P. CARSON



andrew-carson.squarespace.com



#### 2.5

Years of Non-profit and Private Sector Experience

3

Countries Lived in and Worked Abroad

8

Languages Formally Studied

**500** 

Oversaw and Organized a 500 Person TEDx Event



#### Thunderbird School of Global Management

#### **Masters in Global Management**

Concentration in Branding and Strategic Marketing Graduating December 2013

**Thunderbird Marketing Association** 

**Events Chair** 

Hi-Tech: Seoul, Shanghai, Saigon & Singapore

Immersive Cultural and Professional Program

Decision Science | Analytical Strategic Mrkting | Int'l Finance Strategic Mgmt | Int'l Mrkting | Global Entrpnrshp



## **Strategic Analyzer**

**Facebook Study** 

Conducted and analyzed questionnaire based preliminary study investigating Facebook usage to be published in trade journal

**Markstrat Simulation** 

Mastered market competitive analysis combining tactical implementation, budgeting and longterm brand portfolio strategy

**Razoo.com Consultant** 

Crunched company raw data with SPSS, synthesized customer insights, brand perceptual positioning and industry competitor landscape

American Bar Assoc. Int'l Projects Intern

Researched and published Jordanian and Israeli business customs packet for 70 person professional ABA visit



### **Integrative Communicator**

**Bike Newport Intern** 

Pioneered innovative multimedia social media marketing campaign, increasing bike usage by 300% in Newport with mobile kiosk website

**TEDx Youth Curator** 

Spearheaded conceptual brainstorming, managing planning committee teams, project deadlines, and ensuring thematic cohesiveness

Beijing Center for Policy Research Intern Researched, composed and edited articles, curating website content on Sino-American international relations policy using Wordpress platform

Manuka Sports Management Intern Coordinated Pabst Blue Ribbon New England Fishing Tournament, strengthening 700 person Mailchimp weekly newsletter open rate by 20%, oversaw social media campaign and daily communication with participants





Developed Program Structure

Formulated workshop games to target professional skills and designed conceptual framework to convey business applications

Conducted Innovation & Creativity Workshops

Coached MBA students in the art of improv to strengthen teamwork, communication and decision-making

Cultivated Counseling Skills

Developed my own capabilities at assessing talent, identifying team strengths and fostering the creative process



### **Experienced Consultant**

Razoo.com

Led 5 person team in managing project scope and setting client expectations in rebranding strategy to target relevant customer segments

**Gregory Unruh** 

Upon client's directions, conducted competitive analysis and researched strategic recommendations for developing personal thought leadership brand

Cleverhood

Conducted a brand assessment and audit to determine current strategic positioning, producing future marketing materials and customer engagement tools

**Adsila Investing Startup** 

Worked with client to define project scope, developing investing framework and conducting questionnaire research to identify key factors for investment

